Coalinga College \_\_\_\_\_\_ 1

# **Business - Retail Business Management**

# **Business - Retail Business Management Certificate of Achievement**

The Retail Business Management Certificate of Achievement provides an overview of the various disciplines in business such as management, marketing, accounting, and finance. The degree provides a training and education for those wishing to own or manage a retail business. The various elements involved in starting and operating a small business are covered.

#### Program student learning outcomes:

- 1. Students will identify and explain major functional areas of business organizations including management, marketing, finance, and accounting.
- 2. Students will apply commonly used computer application programs to create relevant business documents.
- 3. Students will effectively communicate both verbally and in writing in various business settings.
- 4. Students will research and compose a business plan that can be used for planning as well as financing.

### For Gainful Employment information please visit:

https://westhillscollege.com/coalinga/degrees-and-certificates/gainful-employment/

## Career and employment information may be obtained through:

- O\*Net, www.onetonline.org
- Labor Market, California Employment Development Department, www.labormarketinfo.edd.ca.gov

Course #	Title	Units
Required Core Courses (22-23 Units)		
BUS 001A	Beginning Principles of Accounting	4
or BUS 055.	Bookkeeping	3
BUS 018	Business Law	4
BUS 020	Introduction to Business	3
BUS 028	Business Communication	3
BUS 032	Small Business Management	3
BUS 035	Human Resources Management	3
CIS 007	Computer Concepts	3
	Total	22 - 23